

William A Smith
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Chicago, IL 60647

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Citizens Bank
28 State Street
Boston, MA 02109

Dear Citizens Bank Representative,

Ms. Wanda Wonderful has mentioned to me that you may have open positions in your Global Markets, Foreign Exchange department. I will be graduating from Benedictine University in May 2017 with a Bachelor of Science concentrating in Finance. I've forwarded along this packet to express interest in working for Citizens Bank and to demonstrate my skillsets that can be used immediately upon hire at the Bank.

While pursuing my undergraduate degree, I have also held a part-time position with Midwestern Bank and have served as the Chief Operating Officer of Mmspire Trading - a student run proprietary trading firm. I have been able to simultaneously succeed in all three by developing effective time management and organizational skills. During the last 2 years I have achieved a 3.6 GPA, have been promoted within my department at Midwestern Bank, and have successfully led the expansion of trading operations for MMspire. I thrive in situations that require multitasking between projects.

MMspire Trading is currently the only student-run proprietary commodity/equity trading fund in the country. As COO I manage the implementation of algorithmic models from idea to trade execution. Managing these projects requires facilitating communication between modelling, operations, compliance, and trading departments and has taught me how to translate information so each department can be successful in their given task. My largest contribution has been bringing our quantitative team's ideas to fruition.

This folder contains some of my work from the last 2 years and recommendations from both a professor and supervisor. The left side of the folder contains my background information:

- Resume
- Unofficial transcript from Benedictine University
- Letter of Recommendations: Prof. Leslie K McNew, Current Supervisor

The right side of the folder contains the completed projects both within my internship experience and my class work that demonstrate my ability to lead a team, make quick decisions and solve problems, communicate, plan, organize and prioritize work and process information. The projects are as follows:

- Self-Maintained Foreign Exchange trading record & account statement from broker
- Report given to Benedictine that changed University procedure regarding the review of transfer credit
- Recent Profit and Loss Report from the Mmspire Trading that also contains returns rationale
- Mmspire Spring Advisory Board Presentation
- Banking Report Calculations slide deck that I put together to explain our returns philosophy.

Citizens Bank has an excellent reputation and Cate has spoken very highly of working there. I appreciate this opportunity and hope that I get a chance to be a contributor to Citizens' future. I can be reached via email or phone below. I look forward to hearing from you.

Sincerely,

William A. Smith